



India had ~254 million students enrolled across ~1.5 million schools in 2020

Indian K-12 Market Overview (2020)



1,382 m

Population



375 m

Age 3-19 population



1.08 m

Government schools



~0.41 m

Private and other schools



128 m

School-going children in government schools



~126 m

School-going children in private and other schools



3.1%

Government expenditure on education as a % of GDP



~9.7 m

Faculty members in Indian K-12 system

Note: *Percentage spend on education in FY20

Source: Ministry of RE Vision 2047 document, NSSO, IBEF, ACER, World Bank, Oxford Economics, FICCI Arise Vision Report, EY Parthenon Analysis

Commentary

- K-12 schools in India are of three types: government schools, government-aided schools, private schools
- ► K-12 sector in India enrolled ~254 million students in FY20, of which ~46% students were enrolled in private schools
- ► In FY25, the total enrolment numbers are estimated to be similar at ~255 million. This marginal increase is due to the declining addressable school population in the age group of 3 to 19, counterbalanced by an increase in gross enrolment ratio (GER) by 2025
- K-12 segment in India has ~9.7 million faculty members in FY20. The Student Teacher Ratio (STR) has improved to 26 (FY20) from 30 (FY15)
- ► India spends only 3.1%* of its GDP on education, while countries like the US, UK, Sweden, Norway, on an average spend ~6.5% of their GDP on education
- Even prominent Asian countries such as China and S. Korea have a higher percentage of GDP spend on education of 4 - 4.5%



Regulatory complexity, inadequacy of quality infrastructure and teachers, digital divide, RTE and non-integrated pedagogy are key areas of challenge currently in K-12 education

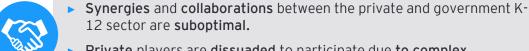
Key challenges in the Indian K-12 segment

Key structural challenges

Complex Regulatory Framework

- Over regulated system with opaque structures for setting up and operating schools and overlapping regulations across levels of the governments (union and state)
- ▶ Slow clearance processes dissuading potential investors

Collaboration between the private and government sector



models

Private players are dissuaded to participate due to complex regulatory framework and absence of any clear financially viable

RTE* Implementation



- RTE norms such as maintaining STR# and infrastructure are causing financial constraints for budget schools
- Compensation provided by government to private schools for reservations is insufficient when compared to actual cost incurred per child

Key implementation challenges



Inadequate quality infrastructure and faculty

- ➤ 200,000+ government schools do not have a library facility, 6K govt schools do not have buildings, 5% lack clean drinking water
- ➤ Shortage of 500,000+ teachers in elementary schools; 14% of secondary schools do not have prescribed a minimum of 6 teachers.

Digital divide and poor last mile connectivity



- Low access to digital learning for rural and economically weaker sections & inadequacy of digital infrastructure for teachers to deliver learning
- ► Fewer than 15% of rural Indian households had internet access as opposed to 42% urban households

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Non-integration of future learning systems in pedagogy

- Current curriculum has limited focus on analytical and cognitive learning and is delivered in traditional mediums
- Classroom instruction accounts for a major chunk in student learning

Notes: 1. Challenges specific to public and private K12 in India included in the annexure; *RTE - Right to Education; #STR - Student Teacher Ratio Source: FICCI Reports, Secondary Research, EY Parthenon Research & Analysis



Apart from the current government efforts, there are additional actions required to address the current challenges more holistically

Measures to overcome key challenges in the Indian K-12 Segment

Solutions to structural challenges

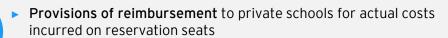
Complex regulatory framework

- Regulations must be stream-lined to ensure that the number of required licenses/approvals reduce; overlapping regulations at state vs. national level must be reduced
- Provide self-regulatory framework, higher autonomy to schools

Collaboration between the private and government sector

Devise PPP models to unlock under-utilized national assets and attract private players to run government schools. PPP models to be performance and impact based; Build provisions for private players to make reasonable returns in PPP models

RTE* Implementation



 Promote public private partnership to leverage public school assets in return for developing them by the private players

Solutions to implementation challenges

Inadequate quality infrastructure and faculty



- Assess and map the substantial investment required to develop robust physical and digital infrastructure of schools; build teacher competency to leverage digital tools
- ► Implement national-level teaching training programs to upskill teachers; Sponsor teachers to avail courses in India and overseas

Digital divide and poor last mile connectivity



- Provision of loans to schools for setting-up digital infrastructure; Invest in providing sufficient bandwidth support (4G and 5G) across the country
- ▶ **Dedicated fund** for providing e-devices and connectivity in rural areas

Non-integration of future learning systems in pedagogy



- Inclusion of new-age digital technologies, such as AI/ML, AR/VR in delivery of the course content, should be promoted
- All should be harnessed to assess student performance and learning capabilities in schools

Source: FICCI Reports, Secondary Research, EY Parthenon Research & Analysis





Current trends and opportunities in K-12 education, if tapped appropriately, can help provide the right foundation for India in 2047

NEP 2020

NEP 2020 aims to disrupt the Indian education system with transformative and generational reforms with a key focus **on early** childhood care and education with new curricular and pedagogical structure, standard-setting and accreditation for school education and school complexes

Shift toward digital education

► The education sector is undergoing a digital revolution, hastened by the onset of the pandemic. India is seeing a dramatic uptick in the adoption of digital education initiatives, with UNESCO listing it among nine countries likely to shift toward digital education. The government has also launched numerous initiatives to bolster K-12 e-learning - PM e-VIDYA, DIKSHA, SWAYAM, ePathshala, among others.

Professional development of teachers

▶ India's student-teacher ratio (STR) has been improving over the years, driven by the growth in the overall teacher's cohort in the country. Continuous professional development initiatives, career management progression initiatives, and initiatives to develop professional standards for teachers have been launched in the past years and other initiatives have been planned in NEP 2020

Rise in popularity of international boards

In the past decade, the two major international boards, i.e., International Baccalaureate (IB) and Cambridge Assessment International Education (also known as IGCSE) have grown significantly. Parents believe that such international boards imbibe concept-based learning better than local boards as they focus more on research and critical thinking, and provide a better transition to studies abroad





Recommendations for policymakers (Summary of "Now")

Aim to re-humanize and build a student-centric K-12 education system by improving capabilities across four key pillars

Re-humanization of K-12 Education



To build globally capable citizens of tomorrow equipped with cognitive abilities, higher order thinking and a socially responsible mindset with the capacity to innovate, adapt and positively contribute to the world

1

Student centricity

- Ensure uniform access to quality development, care and education
- Create clear academic and career pathways to vocational education
- Overhaul the curriculum to make it more enquiry focused

2

Robust infrastructure

- Ensure provision of basic digital tools in government schools
- Develop and provide standardised technology platform solutions to schools at low cost
- Consolidate government schools for effective fund utilization

3

Quality teaching and professional development

- Dedicate initial fund of INR 1,000 crores for teacher training
- Build innovative policies that allow private teachers to collaborate with and train government school teachers
- Develop expertise to set global standards in teacher quality

4

Governance and investment framework

- Make RTE act more outcome focused
- Allow private schools to become for-profit institutions
- Provide flexibility in land area and ownership requirements
- Explore unique PPP models, such as hub and spoke model, etc.

Leverage Indian EdTech Ecosystem

Focus on policy driven transformation across 4 key pillars to re-humanize the Indian K-12 system



To achieve India @100 years vision for K-12 schooling, our education system must transform by 2047 with the following strategic Five-Year Plans

1

2

3

4

5

1st Five-Year Plan (2023-2027)

 Achieve a streamlined regulatory framework and reduce drop-out rates, teacher supply shortages and school closures

2nd Five-Year Plan (2028-2032)

 Achieve basic literacy amongst all students and ensure basic infrastructure facilities and provide modern curriculum delivery in all schools

3rd Five-Year Plan (2033-2037)

Provide curriculum in-line with global standards; enhancing skill-development and enquiry based learning and become a knowledge / resource sharing ecosystem

4th Five-Year Plan (2038-2043)

 Become a world leader in "Future Learning Systems" (adaptive learning, competency-based learning, adaptive assessments, etc.)

5th Five-Year Plan (2043-2047)

 Become one of the world leaders in education – helping shape capable citizens of tomorrow

- ► Reduce out-of-school students; decrease enrolment drop of ~18.5% from primary to secondary (grade 5 to grade 9) and ~26.6% from secondary to senior secondary (grade 10 to grade 11)
- Discontinue dummy schools
- ► Re-evaluate RTE
- Ensure quality teacher recruitment and development

- Provide basic infrastructure across 100% government schools
- Provide transport facilities to students unable to access schools through personal means
- Conduct quality teacher recruitment to achieve a STR of 1:15 in primary grades and 1:20 in higher grades
- Achieve the right blend in HEI enrolment and collaboration within domestic and international institutes
- Ensure 100% access to digital learning tools across all schools
- ► Ensure 100% student enrolment in relevant vocational courses in grades 6-12

- ► Ensure migrant learners in Indian K-12 education grow to 1.5-2 lakhs/year
- Build global capabilities measured by grades increase in digital skills possessed by students and teachers
- Maintain repositories with 80-90% of subject matter in new-age and innovative digital formats
- Promote "Teach in India" with Indian ed-tech platforms providing educational content and technology to the world

- Attain PISA ranking within top 10 countries from the current ranking of 72
- Reach >95% graduation rate of relevant students cohort from academic and vocational high schools



Key Goals

Key Unlocks Required - Now (Fix the basics)

Immediate imperatives for K-12 stakeholders include reducing regulation complexity, overhauling the curriculum and focus on upskilling students and teachers

KEY THEMES

UNLOCKS K-12 Level Industry Level Policy-maker Level

1 Student centricity

- ► Ensure quality and inclusive learning experiences, equality for disabled and economically disadvantaged students. Focus on re-humanization of K-12 education; build 4C's character, capacity, conduct and caliber, amongst students
- ▶ To make schools of **2047** 'future learning systems', focus on developing actionable blueprints for technological integration in school pedagogies.
- Re-imagine the vocational education system in India, reformulating the programs as demand-driven; develop mechanisms to track out-of-school students and make it easy for them to re-enter schools
- Robust infrastructure
- ► Ensure that a school's infrastructure conforms to 'School Quality Assessment & Assurance' (SQAA) framework guidelines. The infrastructure should be equally accessible by both abled and disabled students. Engage with ed-tech players to adopt digital tools such as LMS, ERP, smart classroom hardware, etc.
- Ed-tech players should build low cost, mass implementable and user-friendly technology tools that can be deployed within the academic and non-academic activities/operations of the schools
- Focus on building school clusters that promote greater resource efficiency, effective functioning and governance
- Quality teaching and development
- ▶ Build clearly **defined career progression mechanisms** in schools to attract quality teaching talent.
- Funds for faculty training has declined by 89% from INR 1,158 crore in 2014-15 to INR 127 crore in 2022-23. This is inconsistent with NEP, which instead recommends increasing resources for teacher training. Teacher training should be prioritized, and the funding should be at least increased to past levels.
- Governance and investment framework
- ▶ Immediate need to **re-imagine** the existing heavily regulated and restrictive policies governing the K-12 landscape in the country
- Review RTE act make it outcome-focused; Streamline regulations to reduce overall licenses/approvals required, as well as reduce overlapping regulations at state and national level
- Develop regulatory framework to enable seamless and secure partnerships between schools and upcoming technology/ed-tech companies

Source: FICCI Reports, Secondary Research, Primary Research, EY Parthenon Research & Analysis



Key unlocks required - Next (Explore Adjacencies)

To build a world-class K-12 education system, developing digital infrastructure and integrating technology within pedagogy is one of the key next steps for K-12 stakeholders

KEY THEMES

UNLOCKS K-12 Level Industry Level Policy-maker Level

1 Student centricity

- Aim to collaborate with global schools, HEIs and international student bodies to co-create curriculum and allow students to engage in cultural exchange programs to develop students into global citizens
- Collaborate with schools to share knowledge from global thought leaders, institutions and industry experts to establish 'Future Ready Forums' in schools
- ▶ Introduce vocational and technical skills in Grade 9 Grade 12 to familiarize students with the latest technological trends and disruptions.

- 2 Robust infrastructure
- Develop institute wide SOP's for deploying digital tools and within the institute. Ensure school leadership, faculties and students buy-in on the use of digital interventions within learning spaces.
- Conduct competitions in partnership with third-parties and NGOs to drive adoption of tools for teaching, content creation, collaboration, etc.
- ▶ Equip teachers with gadgets (laptops / tablets) to empower teachers to use creative forms of teaching techniques. For instance, in 2019-20, Delhi govt equipped teachers in 1,100+ public schools with 60,000+ tablets.
- Quality teaching and development
- > Train teachers to effectively deliver enquiry-based curriculum through regular mandatory in-house pedagogy trainings
- Develop peer learning mechanisms through online portals, where teachers from different schools share knowledge and train one another in areas of their subject matter expertise.
- Develop policies that mandate private school faculties to train and upskill government school teachers on new pedagogies, technologies, etc.
- Governance and investment framework
- Aim to **fund students directly** instead of schools. This can be done via education voucher, tuition waivers/subsidies, tax-credit scholarships, etc. This approach may also lead to students **migrating** to **private** schools, thereby reducing burden from public schools.
- ▶ In order to further improve private sector participation in the Indian K-12 system, existing private schools should be given a chance to transition to for-profit school structure
- Limit regulations on school fee and provide flexibility in land area and school ownership requirements. Provide greater independence and autonomy to schools on their admission policies.

Source: FICCI Reports, Secondary Research, Primary Research, EY Parthenon Research & Analysis



Key unlocks required - New (explore frontiers)

The K-12 education landscape must parallelly expand its boundaries and ensure digital amalgamation in the current pedagogy

KEY THEMES

UNLOCKS K-12 Level Industry Level Policy-maker Level

1 Student centricity

- Schools should aim to make their campuses net zero. This will help align students with the 'net zero' mentality and instilling ideas within them to lower carbon footprint
- As a part of the **corporate social responsibility (CSR) program**, the companies can aim to 'adopt' or partner with select low-income focused public/private schools. The schools can use **CSR funds to provide scholarships** to students, as well as improve their infrastructural facilities
- Aim to make the Indian education system a leader in the field by producing well-rounded graduates, measured through top ranks in international assessments and high enrolment and graduation rates at all levels
- 2 Develop robust infrastructure
- ► Focus on building 'anytime, anywhere' flexible model of schooling. Schools can deploy advance learning management and enterprise management digital tools to achieve this.
- Build institutional and industry partnerships to optimally utilize existing resources, which can result in effective tech-transition for many schools.
- Focus on consolidating government schools to ensure effective utilization of funds and better overall infrastructure through school complexes
- Ensure quality teaching and professional development
- ▶ Based on **teacher performance statistics**, remedial actions can be quickly taken to improve teacher performance and overall academic effectiveness within the school
- Develop tools for professional training in using ICT for teachers across all regions to support and promote active learning
- > Set-up multiple 'Centres of Excellence' across the country for preparing and training world class teachers. Partner with education industry leaders and global teacher training institutions to train upcoming faculties on global best practices
- Reform
 governance and investment framework
- Liberalize regulations to attract investment from foreign investors and international school chains. Availability payment concession and demand risk concession public private partnership (PPP) models can be explored by the policy makers to partner with private organizations and investors
- School twinning programs (PPP model) can be explored. Low-performing public schools could be identified, and they could be offered to the private sector as PPP in the form of a Hub and Spoke model. A hub or performing school can mentor the low or non-performing schools to improve their performance efficiency

Source: FICCI Reports, Secondary Research, Primary Research, EY Parthenon Research & Analysis



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